ELIOT GOLDSTEIN

**Naomi #13, Apt. #3**

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##### PROFESSIONAL EXPERIENCE

**SHALOM HARTMAN INSTITUTE**

***Senior Vice-President for Institutional Advancement* 9/2020-Present**

New York & Jerusalem

* Responsible for leading fundraising strategy and managing overall development activity for the Institute in Israel and North America to raise more than $22,500,000 annually
* Cultivate and steward top-level relationships with funders, foundations and board members.
* Directly supervise fundraising, foundation relations, operations and special projects teams.
* Leading collaborative engagement of lay Development Committee
* Member of Israel, North American and Combined Executive Management teams

**AMERICAN JEWISH JOINT DISTRIBUTION COMMITTEE, INC. (JDC)**

***Executive Director for Global Resource Development* 1/2013-*7/2020***

## New York & Jerusalem

## Maintained overall leadership responsibility for JDC global fundraising strategy, activity and funder servicing across the world while heading a 75+ person team focused on securing in excess of $150,000,000 annually from philanthropic partners including foundations, institutional funders, individual donors, board members and Jewish federations.

* Developed strategy for and manages JDC's Second Century Endowment Campaign that has exceeded $145,000,000 in unrestricted pledges and gifts since 2015.
* Directly oversaw key annual initiatives including Annual Board Fund ($9M+), Planned Giving ($8M+) and Federation relations ($50M).
* Personally led key funder relationships and strategic partnerships with major supporters who provide funding from $50,000 - $10,0000,000+ annually
* Facilitated global expansion to establish JDC fundraising activity in UK, Israel, Australia, Latin America and Switzerland.
* Member of JDC Global Executive Management and Global Leadership teams.

Previous roles at JDC:

## **Deputy Director, Global Resource Development** (NY & Jerusalem) **9/2009-12/2012**

## **Regional Specialist for Former Soviet Union** (New York)  **9/2006-8/2009**

## **Disaster Relief Program Coordinator for Tsunami Relief** (Sri Lanka) **3/2005-7/2005**

## **Director of Federation Relations** (Jerusalem) **9/2001-3/2005**

***Senior International Relations Associate*** (*Jerusalem)* **9*/*1999-9/2001**

***International Relations Associate*** *(Jerusalem)* **1/1998-9/1999**

# CONSULATE GENERAL OF ISRAEL TO THE MIDWEST

***Director of Public Affairs*  1/1995-7/1997**

# Chicago

Maintained general and Jewish community outreach and resource support. Supervised four full-time employees responsible for local media relations and monitoring of regional governmental affairs in thirteen Midwestern U.S. states. Academic affairs liaison to Universities for Israel related political, academic and cultural programming. Coordinated Speakers Bureau, Intern Program, Cultural Affairs activity, editing and distribution of publications. Delivered public speeches on the Middle East Peace Process, Israeli society, and current developments in Israel and the region. Drafted strategic memoranda, summaries, and information briefings on Israel-related events and issues.

**HABONIM DROR CAMP MOSHAVA**

Maryland

***Director* 1994**

***Assistant Director/Educational Director* 1993**

Recruited, hired and supervised counselor, specialist and technical staff of 35 employees. Responsible for planning, supervising and decision-making for programming budget, overnight trips, counseling, discipline, scheduling and overall success of camp.

 Designed and implemented educational program focusing on social activism, Jewish identity, Israeli society, cooperative living and individual self-fulfillment for 300 campers, ages 8 to 17.

 Planned daily education and recreational programs focusing on social awareness, group dynamics, personal identity, creative expression and communal living.

###### EDUCATION

**NEW YORK UNIVERSITY,** New York, New York **9/2005-5/2006**

**Robert F. Wagner Graduate School of Public Service**

Master of Science in Non-Profit Management

Wexner Graduate Fellow (2005-2009)

**THE UNIVERSITY OF MICHIGAN,** Ann Arbor, Michigan **9/1990-5/1994**

1994, Bachelor of Arts in Near Eastern/Hebrew Studies, with High Distinction

Class Honors 1991, 1992 and 1993

Leroy T. Waterman Award for Academic Excellence in Hebrew and Jewish Cultural Studies, 1994

**HEBREW UNIVERSITY OF JERUSALEM,** Jerusalem, Israel

Rothberg School for International Students Overseas Program **7/1992-7/1993**

B'nai Brith Hillel Foundation National Hillel Scholar, 1992 to 1993

###### CURRENT ACTIVITIES

**Board Member,** *M2: Institute for Experiential Jewish Education*

**Founding Member of Steering Committee,** Jewish Enrichment Program at Hand-in-Hand Bi-Lingual School

### INTERESTS

Avid outdoor hiker and camper, “Deadicated” fan of Grateful Dead, Bluegrass and Jamgrass Music, Sports Enthusiast